



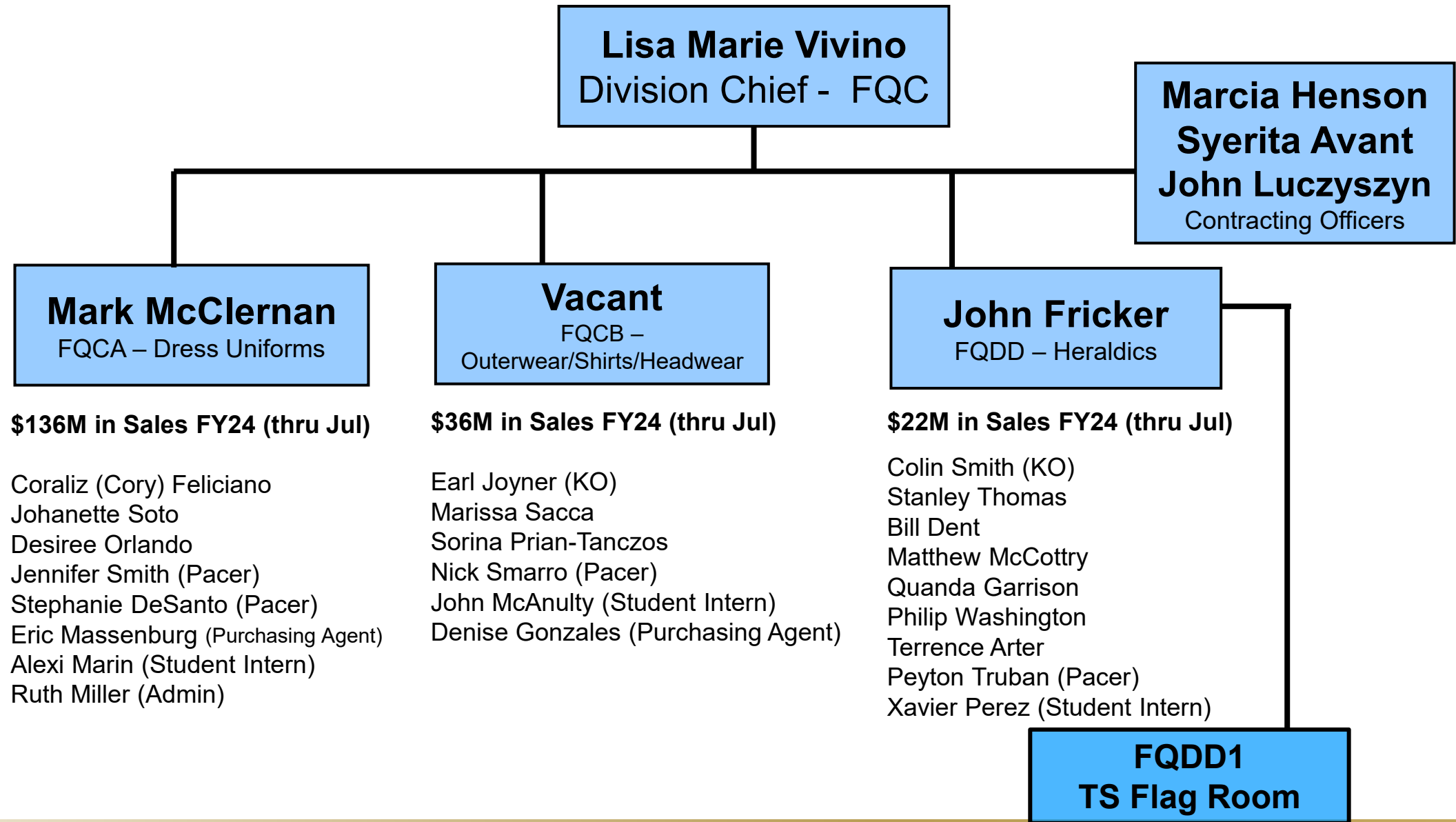
DEFENSE LOGISTICS AGENCY

Established 1961

DLA Troop Support
Clothing & Textiles
Dress Clothing Division
November 21, 2024



THE NATION'S LOGISTICS COMBAT SUPPORT AGENCY



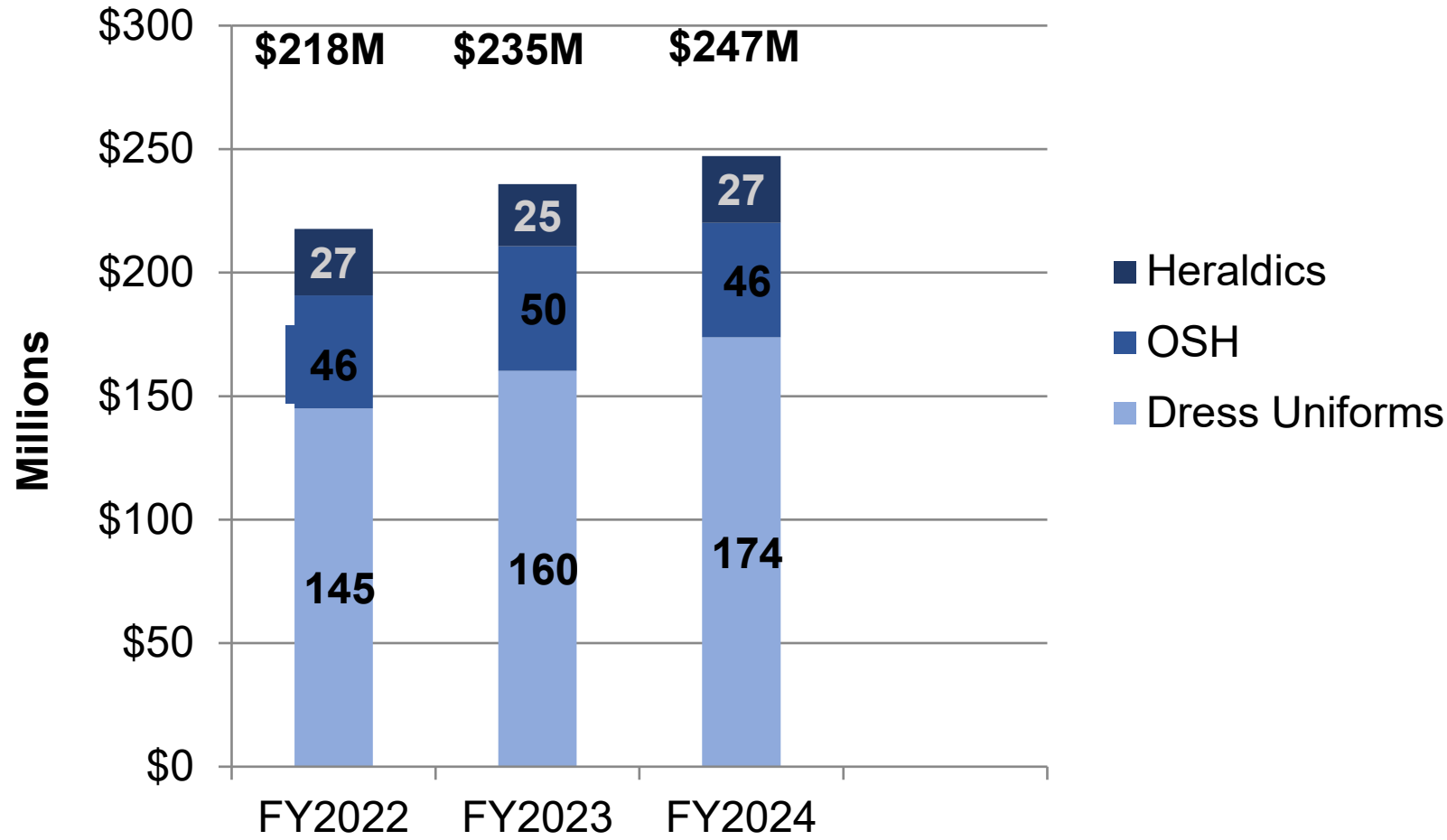


Division Points of Contact

Name	Team	Title	E-mail
Lisa Marie Vivino	Dress Clothing	Division Chief	Lisamarie.Vivino@dla.mil
Mark McClernan	Dress Uniforms	Supervisor	Mark.McClernan@dla.mil
Marcia Henson	Dress Uniforms	Contracting Officer	Marcia.Henson@dla.mil
John Luczyszyn	Dress Uniforms	Contracting Officer	John.Luczyszyn@dla.mil
Vacant	Outerwear, Shirts, and Headwear	Supervisor	
Syerita Avant	Outerwear, Shirts, and Headwear	Contracting Officer	Syerita.Avant@dla.mil
John Fricker	Heraldics/Flag Room	Supervisor/KO	John.Fricker@dla.mil

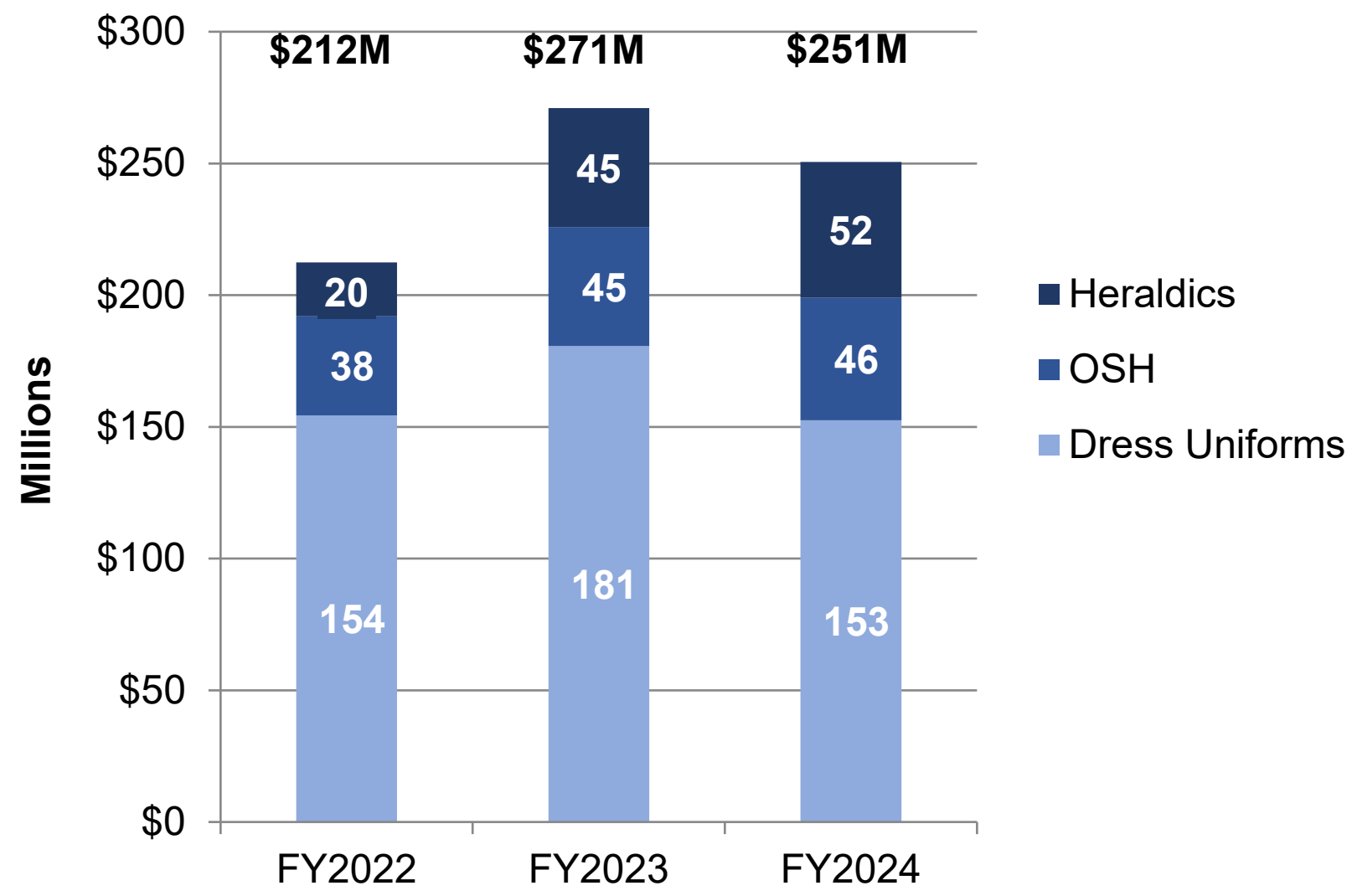


Dress Clothing Division Sales FY2022 – FY2024





Dress Clothing Division Obligations FY2022 – FY2024





Dress Outerwear, Shirts, and Headwear Team



Outerwear, Shirts, and Headwear Product Line Overview



- Dress Outerwear
 - All Weather Coats (Army, MC, AF)
 - MDW Raincoat and Overcoat
 - Air Force Lightweight Jacket
 - Space Force Lightweight Jacket
 - Navy Jumpers
- Dress Shirts
 - S/S and L/S Dress Shirts (Army, Navy, MC, AF, CG, SF)
- Dress Headwear
 - Berets
 - Drill Instructor Hat
 - Navy Dixie Hat
 - Garrison Caps (Navy, MC, AF, CG, SF)
 - MC Crowns and Service Caps



Outerwear, Shirts, and Headwear Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
JROTC Jacket - MDW & West Point	TBD	60 Months (Five 1 Year Tiers)	TBD	TBD	Nicholas Smarro
MC Maternity Items	SBSA	60 Months (Five 1 Year Tiers)	TBD	January 2025	TBD
MC Crowns and Service Caps	SBSA	60 Months (Five 1 Year Tiers)	TBD	TBD	TBD
Women's and Men's MC Cap Green	SBSA	60 Months (Five 1 Year Tiers)	TBD	Open Now, Closes November 30	Nicholas Smarro / Earl Joyner
MC Crowns and Service Caps	SBSA	60 Months (Five 1 year Tiers)	TBD	TBD	TBD



Outerwear Shirts Headwear Team Points of Contact

Name	Title	E-mail
TBD	Supervisor/Contracting Officer	TBD
Earl Joyner	Contracting Officer/Acquisition Specialist	Earl.Joyner@dla.mil
Syerita Avant	Contracting Officer/Acquisition Specialist	Syerita.Avant@dla.mil
Marissa Sacca	Acquisition Specialist	Marissa.Sacca@dla.mil
Sorina Prian-Tanczos	Acquisition Specialist	Sorina.Priantanczos@dla.mil
Nicholas Smarro	Acquisition Specialist	Nicholas.Smarro@dla.mil
Denise Gonzales	Purchasing Agent	Denise.Gonzales@dla.mil



Dress Uniform Team





Dress Uniforms

Product Line Overview

- Dress Coats
 - Army, Navy, CG, MDW
 - MC (Blue and Green)
 - Space Force
- Dress Trousers and Slacks
 - Army with and without Braid
 - Navy TFU, Broadfall, White 100% Polyester, Khaki
 - MC Blue and Green
 - CG Wash and Wear and CG Poly/Wool Serge
 - AF and MDW
 - Space Force
- Dress Skirts
 - Army, AF
 - MC (Blue and Green)
 - Space Force
- Cloth
 - Poly/Wool and 100% Wool for all Services
 - AF Academy and West Point Cloth



Dress Uniforms

Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Qty.	Est Issue Date	Buyer
MC Green and Blue Skirts	Small Business	60 Months (Five 1 Year Tiers)	8,300 (Any Combination)	December 2024	Coraliz Feliciano Romans
AF Trousers USSF Trousers USSF Slacks (Curvy) USSF Slacks (Straight)	Small Business	60 Months (Five 1 Year Tiers)	AF – 90,360 SF - 3,300	December 2024	Coraliz Feliciano Romans
Navy White Slacks	Small Business	60 Months (Five 1 Year Tiers)	15,300	December 2024	Jennifer Smith
Men's Broadfall Trouser	Small Business	60 Months (Five 1 Year Tiers)	46,700	January 2025	Johanette Soto
MC Stripe	TDB	1 Year	90,000	December 2024	Desiree Orlando



Dress Uniforms Upcoming Opportunities (continued)

Item	Strategy	Est. Contract Length	Annual Est. Qty.	Est Issue Date	Buyer
Men's and Women's Navy & CG Coats	TBD	60 Months (Five 1 Year Tiers)	3,500 (Navy) 3,000 (CG)	Spring 2025	TBD
MC Sky Blue Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	124,700 yards	Spring 2025	TBD
MDW Trousers	TBD	60 Months (Five 1 Year Tiers)	500	Spring 2025	TBD
Scarlet Cloth	Unrestricted	60 Months (Five 1 Year Tiers)	7,200 yards	TBD	TBD
Men's and Women's AF & SF Coats	TBD	60 Months (Five 1 Year Tiers)	TBD	TBD	TBD



Dress Uniforms Team Points of Contact

Name	Title	E-mail
Mark McClernan	Supervisor	Mark.McClernan@dla.mil
Marcia Henson	Contracting Officer	Marcia.Henson@dla.mil
John Luczyszyn	Contracting Officer	John.Luczyszyn@dla.mil
Coraliz Feliciano Romans	Acquisition Specialist	Coraliz.Feliciano@dla.mil
Johanette Soto	Acquisition Specialist	Johanette.Soto@dla.mil
Jennifer Smith	Acquisition Specialist	Jennifer.1.Smith@dla.mil
Eric Massenburg	Acquisition Specialist	Eric.Massenburg@dla.mil
Stephanie Desanto	Acquisition Specialist	Stephanie.Desanto@dla.mil
Desiree Orlando	Acquisition Specialist	Desiree.Orlando@dla.mil

Heraldics Team



Heraldics

Product Line Overview





Heraldics

Upcoming Opportunities

Item	Strategy	Est. Contract Length	Annual Est. Quantity	Est. Issue Date	Buyer
Army Blanket	SBSA	60 Months (Five 1 Year Tiers)	13,586	Out Now Closes 11/30	Stanley Thomas
Homeless Blanket	SBSA	One-Time Large Buy	536,650	Out Now Closes 11/30	Peyton Truban
Service Ribbons	SBSA	60 Months (Five 1 Year Tiers)	84,017	December 2024	Colin Smith
Innerspring Mattresses	NIB	60 Months (Five 1 Year Tiers)	74,250	February 2025	Stanley Thomas



Heraldics Team Points of Contact

Name	Title	E-mail
John Fricker	Supervisor/Contracting Officer	John.Fricker@dla.mil
Colin Smith	Contracting Officer	Colin.Smith@dla.mil
Matthew McCottry	Acquisition Specialist	Matthew.McCottry@dla.mil
Stanley Thomas	Acquisition Specialist	Stanley.Thomas@dla.mil
William Dent	Acquisition Specialist	William.Dent@dla.mil
Terrance Arter	Acquisition Specialist	Terrance.Arter@dla.mil
Philip Washington	Acquisition Specialist	Philip.Washington@dla.mil
Quanda Singleton	Acquisition Specialist	Quanda.Singleton@dla.mil
Peyton Truban	Acquisition Specialist	Peyton.Truban@dla.mil
Xavier Perez	Acquisition Specialist	Xavier.Perez@dla.mil

Guidance for All Contractors



Companies interested in doing business with DLA should:

- **Understand DLA**-Visit the DLA small business website at www.dla.mil/HQ/SmallBusiness and view the detailed guide, "Small Business Overview for Vendors," located on the home page.
- **Register in System for Award Management (SAM)**-All vendors wanting to do business with the federal government must register in SAM. Create a user account and register at www.sam.gov.
- **Visit your local Procurement Technical Assistance Center (PTAC)**-PTACs assist businesses in pursuit of a federal government contract. Find your local PTAC at www.dla.mil/HQ/SmallBusiness.
- **Explore DLA Opportunities**-Search for DLA procurement opportunities on the www.sam.gov website, and the DLA Internet Bid Board System at www.dibbs.bsm.dla.mil.



Important Websites

- www.sam.gov: This website is where FedBizOpps was relocated and is used to find business opportunities.
- **DIBBS (DLA Internet Bid Board System)**: This website is where DLA solicitations are posted. <https://www.dibbs.bsm.dla.mil/>
- **Federal Acquisition Regulations and Clauses** – <https://www.acquisition.gov/browse/index/far>
- **Office of the Secretary of Defense, OSBP** - <http://business.defense.gov/>
- **Small Business Administration** - www.sba.gov/



Supplier Performance Risk System (SPRS)

Past Performance

- Supplier Performance Risk System (SPRS):

Your SPRS Delivery Score is reviewed for award decisions. Vendors should review their Negative Delivery Records for accuracy. If a Due Date is incorrect, if a Ship/Rec Date is missing or wrong, or if late shipment was due to government delay contact timothy.atwell@dla.mil for assistance. Tim Atwell is always available to help with any questions, concerns or SPRS website access and navigation.
- Request delivery extensions before lateness occurs



Key Points

- Any Vendor Can Request Courtesy Evaluations
- Delivery Date Definitions
 - Delivery date is when the item arrives at the destination.
- Communicate Bad Information ASAP
 - Helps us plan and inform the customer upfront if there is a delay.
- Never make a technical change unless you have a signed modification.
- Tiered Pricing
- New Address to send PDMs and Samples. Send on time.
- DIBBS is the official website to submit bids.

